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CLIENT NEWSLETTER - DECEMBER 2017

Dear Client,

Season's Greetings to all of the clients of Kirby Financial Solutions, both old and new.

It has been a challenging but rewarding few months for everyone involved in the changeover. I must thank all my staff and John for the help and support that they have given me during this process.

I am looking forward to the New Year and meeting more of the people who have partnered with John over the years to help make his business a success.

I appreciate your ongoing support and hope we can build a strong and prosperous relationship for us all going forward.

Wishing you all a very Merry Christmas and a Happy New Year from Andrew, Joanne, Lachlan and Piper.

We have decided not to bore you with pages of Taxation and Superannuation rule changes and reminders etc. for this Client Newsletter. Instead, we thought you might like to learn a little more about the new owner of our business, Andrew Clements and how he is "settling in". As well, we will also mention how John Kirby is "transitioning out" of the business.

For those clients who have been in touch with us since Andrew's takeover on 1 October 2017, you would be aware that location is the same, staff are the same and our service is still exemplary (well, that is what we are told).

It has been somewhat challenging at times to fully implement the changes required to transition to the new ownership, which have included: numerous software registration changes; ASIC requirements (numerous); ATO registrations and transfer of clients; changing addresses for the numerous publications and email circulars as well as for utilities.

Some of the clients that Andrew was dealing with at his previous establishment have decided to also transition to his new business, which then led to challenges with slight variations in software versions, causing extensive delays in being able to import financial data. Our team look forward to welcoming you.

As alluded to in the original letter advising of the changeover, John had five weeks away walking the Camino Portuguese (Portuguese Camino from Lisbon to Santiago de Compostella, northern Spain) with friend John Kellas (Annie's father).

After very hot first nine days, which included some distances up to 35.5 km, travelling became a little easier with more time to have a look around and enjoy the company of numerous other "Peregrinos" walking the same track. Although allowing 30 days, we covered the 649.5 km in 24 walking days, which allowed us some "rest days" in places like Porto and in Santiago at the end. It certainly was an enjoyable and fascinating experience.

John has committed to assisting the transition and supporting the business for the next couple of years. However, he hopes to find time for yet more travel, more golf and some bridge and hopefully catch a fish or two!!



Please note this office will be closed from 4pm Thursday 21st December 2017 until 8.30 am Monday 8th January 2018.

We wish all our clients a Merry Christmas and a happy and safe New Year.

John Kirby

Andrew Clements